



Coalition Of Provider Associations

Representing More Than 250 Provider Agencies in New York State

3 Cedar Street Extension, Suite 2

Cohoes, NY 12047

518.436.0467 ♦ info@copanys.org

www.copanys.org

Provider Association Meeting Minutes

June 17, 2019

1. **Managed Care** – OPWDD is working on CCO progress before proceeding with the integration of health care. This fall, OPWDD will be conducting a survey of the seven CCOs and care manager performance. The next step will be the rollup of State Plan acute and medical benefits into managed care plans for individuals in the waiver and residing in ICFs. Completion of the health care rollup will take about 1-2 years. The final phase would be the rollup of long-term State Plan services and waiver services (essentially OPWDD residential and day services). However, there appears to be considerable concern regarding the financial practicality of rolling up OPWDD services into managed care. Since the managed care entities will likely need about 10% of each dollar it receives in capitation payments from the state to run their managed care entities, it is uncertain where those dollars will come from. OPWDD seems to realize that it is unlikely that savings of that magnitude can be squeezed out of the OPWDD system. Finally, there appears to be no decision on whether state facilities will be carved in or carved out of managed care.
2. **DSP Hiring Crisis** – OPWDD reviewed its efforts to encourage recruitment and retention, including reaching out to BOCES programs to attract graduates to DD programs and services. Data has been collected regarding turnover and retention rates comparing state and voluntary providers. Predictably, OPWDD's turnover rate is 22%, while voluntary providers have a 33% turnover rate – 50% higher. The one-year separation rate for OPWDD is 28%, while voluntary providers have a 44% one-year separation rate – 90% higher!
3. **CFCO SAME** – Implementation is delayed until January 1, 2020, for transition of Community Habilitation to CFCO. Providers are again urged to identify those individuals currently enrolled in mainstream Medicaid managed care plans and to proceed with entering into agreement with such plans to enable providers to secure reimbursement for such services.
4. **2020-2021 OPWDD Budget** – Kevin Valenchis indicated that next year's OPWDD budget will NOT include funding for the impact of inflation and will NOT include funding that reflects the increasing demand for OPWDD services.

5. **7/1/19 Rates** – Draft rates should be released shortly, and once rates have been calculated OPWDD and DOH can determine whether new rates result in increased or decreased spending compared to this fiscal year. Once such calculation is completed, OPWDD and DOH will meet with the Rate Rationalization Work Group to discuss budget neutrality calculations.